

| Applicable | Place of Delivery | Transfer of Costs | Transfer of Risk | |
|---------------------------------------|--|--|---------------------------------------|------------|
| For all modes of transport | Named place | After availability at the named place | After availability at the named place | EXW |
| For all modes of transport | Named place of delivery to the carrier | Named place | Named place | FCA |
| For all modes of transport | Named place of delivery to the (first) carrier | Place of Destination | Place of Delivery | CPT |
| For all modes of transport | Named place of delivery to the (first) carrier | Place of Destination | Place of Delivery | CIP |
| For all modes of transport | Named place of delivery | Place of Destination | Place of Destination | DAP |
| For all modes of transport | Named place of delivery (unloaded) | Place of Destination | Place of Destination | DPU |
| For all modes of transport | Named place of delivery (unloaded) | Place of Destination | Place of Destination | DDP |
| Maritime or inland waterway transport | Long side of the vessel at the port of loading | Place of Delivery | Place of Delivery | FAS |
| Maritime or inland waterway transport | On board the ship at the port of loading | Place of Delivery | Place of Delivery | FOB |
| Maritime or inland waterway transport | On board the ship at the port of loading | On board the ship at the port of destination | Port of loading | CFR |
| Maritime or inland waterway transport | On board the ship at the port of loading | On board the ship at the port of destination | Port of loading | CIF |

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| The seller makes the goods available to the buyer at the named place. |
| The seller makes the goods available to the carrier assigned by the buyer at a named location. The seller must load the goods. |
| The seller turns over the goods to the carrier at the place of delivery. At this place only the risk transfer from the seller to the buyer takes place. The seller concludes the contract of carriage and thus bears the freight costs to the place of destination. |
| The seller turns over the goods to the carrier at the place of delivery. At this place only the risk transfer from the seller to the buyer takes place. The seller concludes the contract of carriage and thereby bears the freight costs to the place of destination. The seller must also cover transport insurance for the benefit of the buyer at his own expense. Minimum coverage Institute Cargo Clauses "A" , sales price plus 10% imaginary profit. |
| The seller's goods shall be considered to be delivered as soon as the goods are made available to the buyer for unloading at the named place of destination. |
| The seller's goods shall be considered to be delivered as soon as the goods have been unloaded from the arriving means of transport and made available to the buyer at the named place of destination. All costs and risks of transporting the goods to the named place, including unloading costs, shall be for the account of the seller. |
| The seller's goods shall be considered to be delivered as soon as they have been made available for unloading at the named place of destination. The Seller shall bear all costs including customs duties, taxes and importation of the goods. |
| The goods are considered to be delivered when they have been taken to the long side of the ship (e.g. terminal) at the named port of loading. |
| The seller makes the goods available to the buyer on board of the named vessel at the named port of sailing. |
| The seller shall make the goods available to the buyer on board the ship at the named port of destination. |
| The seller shall make the good available to the buyer on board the vessel at the named port of destination. The seller must also cover transport insurance for the benefit of the buyer at his own expense. Minimum coverage Institute Cargo Clauses „C" , sales price plus 10% imaginary profit. |

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